Collective Decision Making Systems: An Implementation Guide



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How do many minds produce knowledge?

Deliberation: a group of people meet to discuss and decide together

Vote: individuals choose an option and the most popular option is the group decision

Collaborate: a group of people meet to iteratively develop a product

Sunstein, C. R. (2006). *Infotopia: How many minds produce knowledge.* New York: OUP.



How many minds produce knowledge: Collective Decision Making System

CDMS: a system designed to enable collective intelligence

Requires a collective + an aggregator

Watkins, J.H., Rodriguez, M.A. (2008). A survey of web-based collective decision making systems. In R. Nayak and L.C. Jain (Eds.), *LNCS: Evolution of web in AI environment (pp. 245-279).* Berlin: Springer-Verlag.



Collective Intelligence

intelligence that emerges from the collaboration and competition of many individuals

- wikipedia

• As smart as the smartest person in the group What is the capital of Pennsylvania?

- expert identification
- for factual questions
- web-based example: Innocentive
 - As smart as the sum of the intelligence of the group Write a biography of Abraham Lincoln

- web-based example: Wikipedia

• Smarter than the sum of the intelligence of the group Who will be president of the USA in 2009?

- web-based example: Iowa Electronic Markets



Harvesting Diversity

What is the capital of Pennsylvania?

The larger the collective, the more likely someone in the collective will know the answer





Page, S.E. (2007). *Diversity: How the power of diversity creates better groups, teams, schools, and societies. Princeton: PUP.*

Harvesting Diversity

Write a biography of Abraham Lincoln

The larger the collective, the more knowledge of Abe contained in the group and the more eyes to catch errors Who will be president of the USA in 2009?



* The proper *combination* of information is key *





| System | Aggregator | Aggregator Example | | | | | |
|----------------------|------------------------------|-----------------------------------|--|--|--|--|--|
| document ranking | PageRank | Google search engine | | | | | |
| folksonomy | collaborative tagging | Del.icio.us and flickr | | | | | |
| recommender systems | collaborative filtering | Amazon.com and Netflix | | | | | |
| vote system | plurality | Smartocracy and Cambrian house | | | | | |
| wiki | collaborative editing | Wikipedia | | | | | |
| open source software | collaborative development | Linux | | | | | |
| prediction market | market scoring rule | e Iowa Electronic Markets | | | | | |
| | | | | | | | |





What technology should we invest in?

What is the most imminent threat?

What are our core capabilities?

What will the average global temperature be in 2018?

Which project is most likely to result in a breakthrough?





What type of CDMS is needed?

- <u>Information</u> <u>retrieval</u>: The goal is to organize a collection of resources so as to be able to retrieve specific resources from the collection later.
- <u>Content creation</u>: The goal is to create a product that is the result of group collaboration.



<u>Governance</u>: The goal is to produce a decision that fairly incorporates the values and opinions of the group. <u>Prediction</u>: The goal is to predict an outcome by motivating information discovery and truthful revelation.



Problem Space

What will the average global temperature be in 2018? Decision Type: prediction Goal: predictive accuracy for planning and mitigation

What technology should we invest in?

Decision Type: governance Goal: widespread satisfaction with the chosen option



Implementation

What will the average global temperature be in 2018? Solution Space: "stocks": less than 30°, 31°-90°, 91°-150°, ... Interface Complexity: market trading is not a widespread skill

What technology should we invest in?

Solution Space: ballot: solar power, coal, ethanol, ... Interface Complexity: voting is intended to be accessible to the entire population



Individual Features

What will the average global temperature be in 2018? Motivation to participate: competition Expertise in topic: necessary, garbage-in ... garbage-out Membership in group: self-selecting

What technology should we invest in?

Motivation to participate: cooperation Expertise in topic: unnecessary Membership in group: self-selecting



Collective Features

What will the average global temperature be in 2018? Size of group: variable, liquidity is what matters Diversity: coverage of relevant factors + improvement Interaction: strategic, but truthful revelation incentivized

What technology should we invest in?

Size of group: variable Diversity: none needed Interaction: strategic, may result in insincere voting

Gibbard, A. (1973). Manipulation of voting schemes. *Econometrica*, 41(4).



Taxonomy of CDMS

| | Document Ranking | Folksonomy | Recommender | Vote | Wiki | Open Source | Prediction Market |
|----------------------------|-----------------------|-----------------------|-----------------------|-----------------|------------------|------------------|-------------------------|
| Problem Space | | | | | | | |
| Decision Type | information retrieval | information retrieval | information retrieval | governance | content creation | content creation | prediction |
| Decision Principle | centrality | frequency | similarity | frequency | consensus | consensus | trade |
| Goal | quality retrieval | quality retrieval | quality retrieval | satisfaction | document utility | code utility | predictive accuracy |
| Accuracy Metric | precision recall | precision recall | precision recall | fairness | usability | usability | forecast standard error |
| Implementation | | | | | | | |
| Solution Space | number of artifacts | number of artifacts | number of artifacts | ballot | creative output | creative output | disjoint + exhaustive |
| Interface Complexity | very restrictive | not restrictive | not restrictive | not restrictive | restrictive | very restrictive | restrictive |
| Skill Set | web-page design | basic skills | basic skills | basic skills | wikitext syntax | programming | market trading |
| Contributor/User | both | both | contributors | contributors | both | both | both |
| Individual Features | | | | | | | |
| Motivation | connectedness | organization | personalized advice | cooperative | critical | critical | competitive |
| Expertise | unnecessary | unnecessary | unnecessary | unnecessary | necessary | necessary | necessary |
| Membership | co-opted | self-selecting | auto/self-selecting | self-selecting | self-selecting | self-selecting | self-selecting |
| Collective Features | | | | | | | |
| Size | large | large | large | variable | variable | variable | variable |
| Diversity | coverage | coverage | coverage | none | improvement | improvement | coverage + improvement |
| Interaction | none | imitative | none | strategic | stigmergic | stigmergic | strategic |

Watkins, J.H., Rodriguez, M.A. (2008). A survey of webbased collective decision making systems. In R. Nayak and L.C. Jain (Eds.), *LNCS: Evolution of web in AI environment* (*pp. 245-279*). Berlin: Springer-Verlag.





Prediction Markets

Everybody's doing itHPChryslerGEEli LillyGoogleNokia

Yahoo!

Microsoft Arcelor Mittal

Best Buy

Intel



They work

In 2004, the market odds on Intrade predicted the presidential vote of every state but Alaska. In 2006, the odds correctly indicated the outcome of every Senate race.
Iowa Electronic Markets (IEM) in the 2004 presidential election correctly predicted the number of electoral votes by which Bush would win

• HP reports that price estimates went from a 4% error using traditional methods to a 2.5% error with BRAIN What do companies use prediction markets for?

- HP: estimate the price of DRAM
- Google and Yahoo!: fun and research
- Microsoft: determine whether product deadlines will be reached - stop bad outcomes before they happen



Question Format



- a determinable outcome
- options that are disjoint and exhaustive
- information that is revealed through time
- a specified closing time and arbiter
- A prediction market where people only buy or sell once is a weighted vote.





Incentive Structure



Stocks are valued between 0 and 100; therefore, prices are easily interpreted as a probability.

To earn money:

- Buy low and sell high (just like NYSE)
 - Earn the difference in price
- Hold a winning position when the market closes
 - The value of the winning position goes to 100





Comparison

Prediction markets are often compared to polls

| Prediction Markets | Polls |
|---|-------------------------------|
| "What will happen?" | "What do you want to happen?" |
| Self-selecting population | Representative sample |
| Dynamic information | Static information |
| Automated weighting | One person, one vote |
| Incentivizes information discovery and truthful revelation | - |



Accuracy



- The IEM determine accuracy primarily by comparing their results to polls
 - Be correct sooner
 - Be correct by a closer margin (measured in forecast standard error)
- Most accurately, a probability (say 80%) means that if the event were to occur 100 times, 80 of those events would result in the favored outcome, but 20% would not.



Berg, J., Nelson, F., & Rietz, T. A. (2003). Accuracy and Forecast Standard Error of Prediction Markets. University of Iowa Tech Report.

PM Aggregators

- Continuous double-auction
 - This is the standard bid-ask format familiar from traditional markets; used by IEM
- Market scoring rules (logarithmic)
 - By Robin Hanson, this market maker format encourages liquidity; used by Inkling
- Dynamic pari-mutuel
 - By David Pennock, a combination of pari-mutuel and CDA; used by Tech Buzz Game

Hanson, R. (2007). Logarithmic market scoring rules for modular combinatorial information aggregation. *Journal of Prediction Markets, 1(1), p. 3-15.*



Pennock, D. (2004). A dynamic pari-mutuel market for hedging, wagering, and information aggregation. *ACM Conference on Electronic Commerce*. New York.

Real Money vs. Other Incentives

Play money markets perform as well as real money markets

Real money: better motivate information discovery

Play money: more efficient information aggregation, players only have wealth due to past prediction success

Other incentives: leader board, prizes

Servan-Schrieber E., Wolfers J., Pennock D., & Galebach B. (2004). Prediction markets: Does money matter? *Electronic Markets*, 14(3).



PM Providers

• Open source

- Zocalo by Chris Hibbert in Java
- IdeaFutures used by Foresight Exchange in Perl
- Commercial
 - Inkling
 - NewsFutures
 - ConsensusPoint



Key "Players"

- Chris Masse Midas Oracle blog and .com
- Chris Hibbert Zocalo writer and blogger
- Robin Hanson mastermind of DARPA project and LMSR
- David Pennock developer of DPM
- Justin Wolfers & Eric Zitzewitz economists in love with PM
- Bernardo Huberman & Leslie Fine HP BRAIN researchers



