

# Distributed Collective Decision Making: From Ballot to Market

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Discovery Workshop:

Applying Complexity Science to Organizational Design and Multistakeholder Systems



Marko A. Rodriguez and Jennifer H. Watkins  
Discovery Workshop, August 28-29 2007, Chicago, Illinois



# Overview



Collective Decision Making Systems



Dynamically Distributed Democracy



Prediction Markets



Conclusion



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# The History of Computer-Mediated Decision Making.

- Group Decision Support Systems (GDSS)
  - Approximately 20 individuals to formulate problems and derive solutions.
  - Removes issues associated with face-to-face meetings.
    - Pecking order.
    - Asynchronous decision making.
    - Lack of participation.
- Social Decision Support Systems (SDSS)
  - Scalable solution for individuals to formulate problems and derive solutions.
  - Collaborative discourse systems.
    - A network of statements, opinions, arguments, comments, etc.
    - Vizualize and the flow of argument.
      - Helps to yield consensus prior to voting on an issue.





# What is a Collective Decision Making System?

- Collective Decision Making Systems (**CDMS**)
  - Definition: *“a systems development perspective in which the systems use humans as computational components. The behavior of all human participants plus the algorithm used to aggregate that behavior generates the system’s solution.”*
  - Engineering question? How do I structure an environment such that it will yield an optimal solution from a collection of humans.
    - Collaborative, competitive, expert-based, dumb-agent, complex tasks, simple tasks?
- Used for various problems.
  - Ranking artifacts.
  - Categorizing artifacts. (Flickr, Delicious)
  - Collaborative development. (Wiki, Open source)
  - Voting. (Dynamically Distributed Democracy)
  - Prediction. (Prediction Markets)





# Taxonomy of Collective Decision Making Systems.

|                            | Document Ranking      | Folksonomy            | Recommender           | Vote            | Wiki             | Open Source      | Prediction Market       |
|----------------------------|-----------------------|-----------------------|-----------------------|-----------------|------------------|------------------|-------------------------|
| <b>Problem Space</b>       |                       |                       |                       |                 |                  |                  |                         |
| Decision Type              | information retrieval | information retrieval | information retrieval | governance      | content creation | content creation | prediction              |
| Decision Principle         | centrality            | frequency             | similarity            | frequency       | consensus        | consensus        | trade                   |
| Goal                       | quality retrieval     | quality retrieval     | quality retrieval     | satisfaction    | document utility | code utility     | predictive accuracy     |
| Accuracy Metric            | precision recall      | precision recall      | precision recall      | fairness        | usability        | usability        | forecast standard error |
| <b>Implementation</b>      |                       |                       |                       |                 |                  |                  |                         |
| Solution Space             | number of artifacts   | number of artifacts   | number of artifacts   | ballot          | creative output  | creative output  | disjoint + exhaustive   |
| Interface Complexity       | very restrictive      | not restrictive       | not restrictive       | not restrictive | restrictive      | very restrictive | restrictive             |
| Skill Set                  | web-page design       | basic skills          | basic skills          | basic skills    | wikitext syntax  | programming      | market trading          |
| Contributor/User           | both                  | both                  | contributors          | contributors    | both             | both             | both                    |
| <b>Individual Features</b> |                       |                       |                       |                 |                  |                  |                         |
| Motivation                 | connectedness         | organization          | personalized advice   | cooperative     | critical         | critical         | competitive             |
| Expertise                  | unnecessary           | unnecessary           | unnecessary           | unnecessary     | necessary        | necessary        | necessary               |
| Membership                 | co-opted              | self-selecting        | auto/self-selecting   | self-selecting  | self-selecting   | self-selecting   | self-selecting          |
| <b>Collective Features</b> |                       |                       |                       |                 |                  |                  |                         |
| Size                       | large                 | large                 | large                 | variable        | variable         | variable         | variable                |
| Diversity                  | coverage              | coverage              | coverage              | none            | improvement      | improvement      | coverage + improvement  |
| Interaction                | none                  | imitative             | none                  | strategic       | stigmergic       | stigmergic       | strategic               |



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## The Problem of Fluctuating Levels of Participation.

- As groups grow in size...
  - **PROBLEM:** You can't expect full participation constantly and on all decisions.
    - Asynchronous voting?
  - **PROBLEM:** You can't always wait for every one to ultimately participate before yielding a decision.
    - Ignore the perspective on non-participants?
- You can expect many individuals to share a similar perspective.
  - **SOLUTION:** Social compression.
    - Weighting active participants by their degree of representation supports a model of the whole with only a subset of the active participants.
    - Any subset of the whole can serve as a lossy model of the whole. Like a hologram.

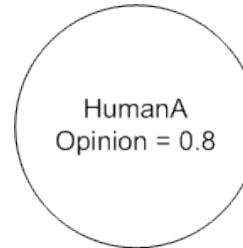




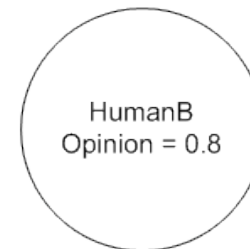


## Direct Democracy.

- 4 member group.
- Only 2 are participating even though all 4 have an opinion.
- What happens if we ignore the perspective of non-participants?



- 
- If everyone participates:
    - $(0.8 + 0.5 + 0.8 + 0.9) / 4 = \mathbf{0.75}$
  - If only the two active members participate:
    - $(0.5 + 0.9) / 2 = \mathbf{0.7}$
  - Error in decision:  $|0.75 - 0.5| = \mathbf{0.05}$



 = active participant





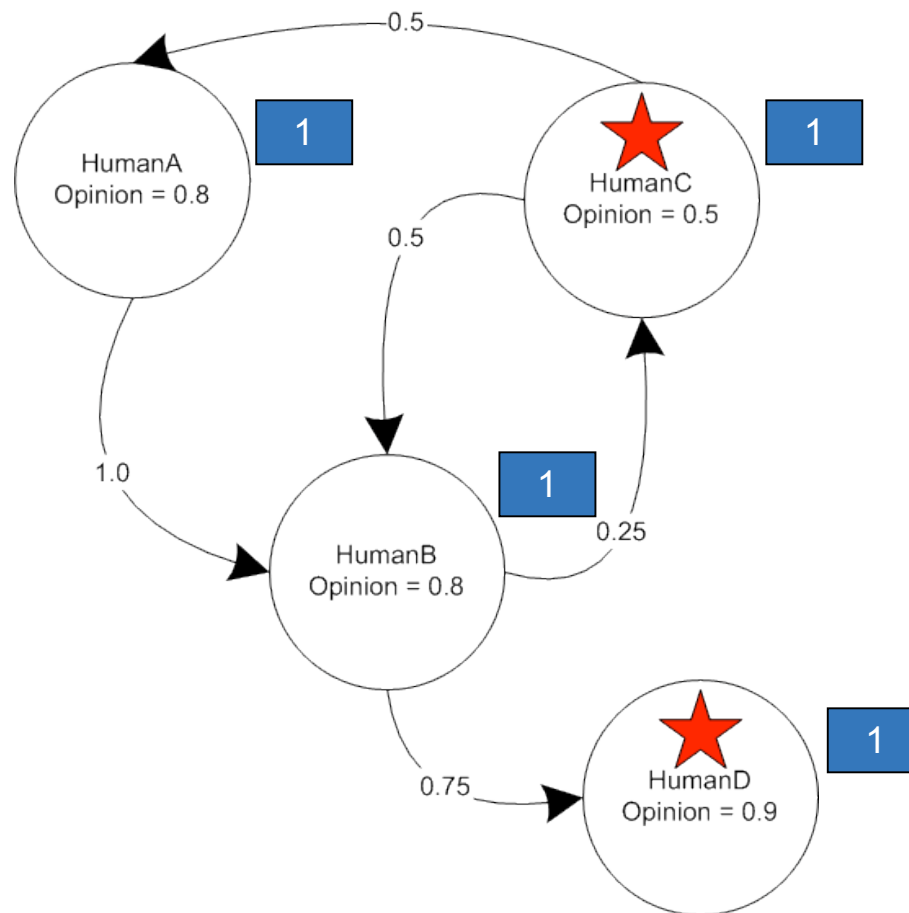
## The Trust-Based Social Network for Voting Systems.

- “In the case that I’m not there to participate, I trust **Human-A** and **Human-B** to utilize my voting power as they see fit.”
  - Premised on the idea that socially-close individuals (e.g. friends, peers) are more representative of your values than socially-removed individuals (e.g. politicians).
- Propagate the voting power from inactive participants to active participants using a trust-based social network as the propagation medium.
  - This algorithm is called Dynamically Distributed Democracy (DDD).
- Formally, the trust-based social network is defined as:
  - $\text{trust}(\text{me}, \text{Human-A})$   
=  $P(\text{Human-A is “good”} \mid \text{my knowledge of Human-A})$ .
  - “my trust in **Human-A** is the probability that **Human-A** is subjectively good given my knowledge of **Human-A**.”



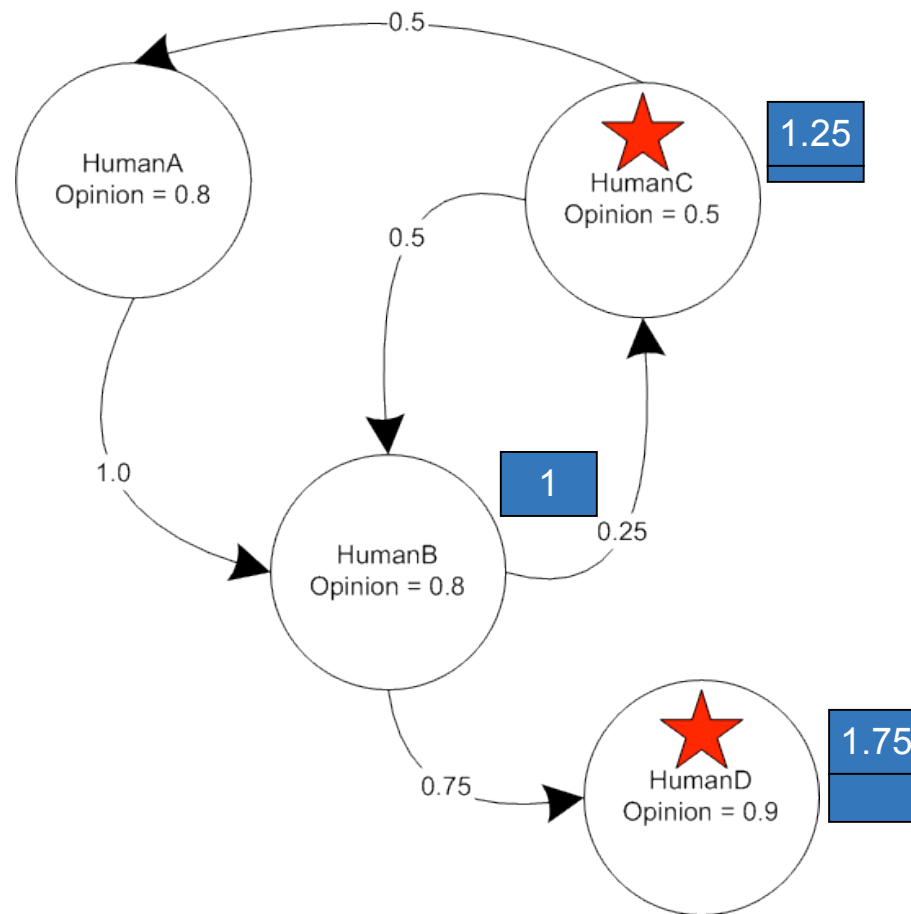


## Dynamically Distributed Democracy.



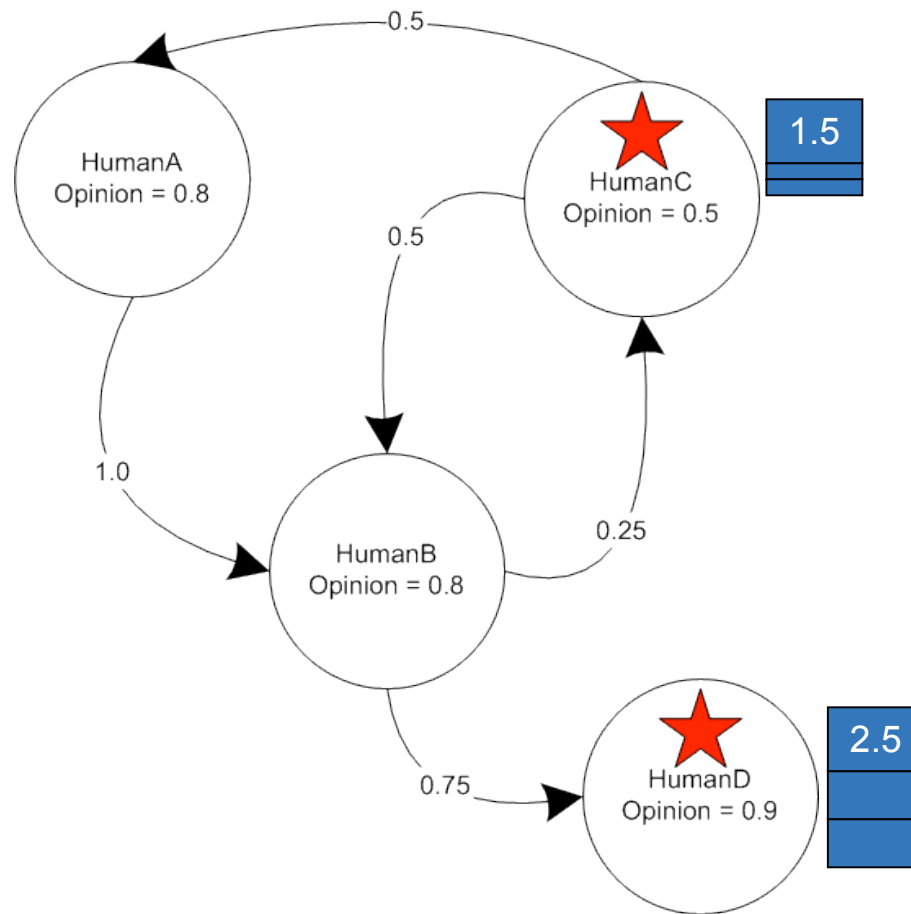


## Dynamically Distributed Democracy.





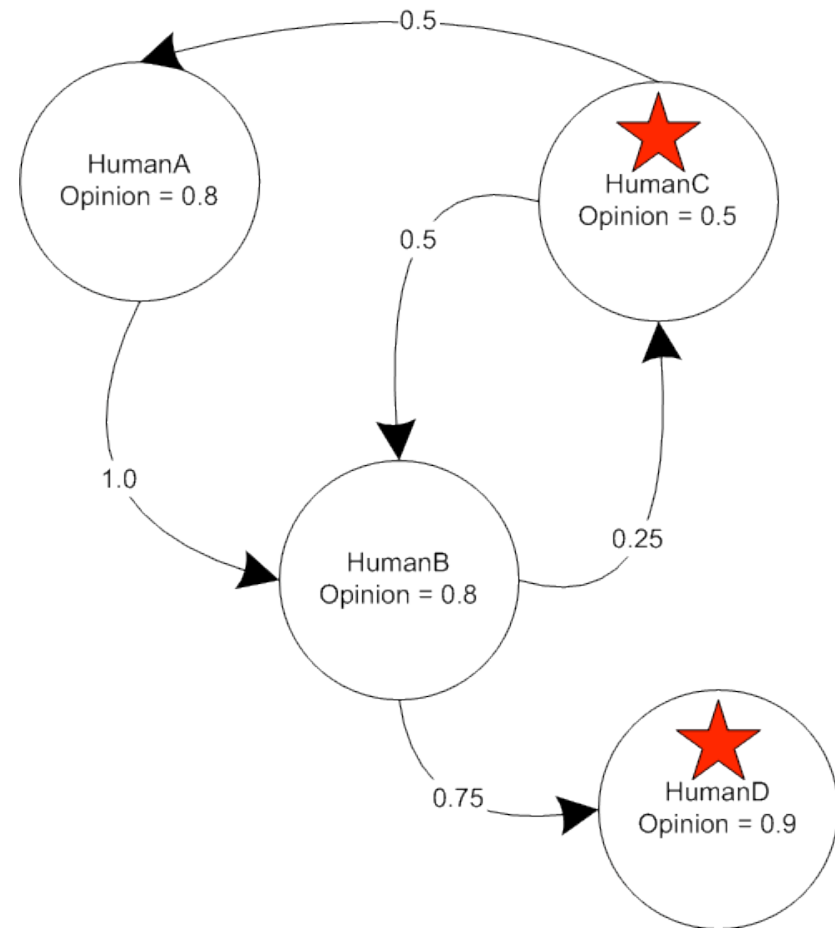
## Dynamically Distributed Democracy.





## Dynamically Distributed Democracy.

- 4 member group.
- Only 2 are participating even though all 4 have an opinion.
- What happens if we utilize a trust-based social network to propagate unused vote power to active participants?



- If everyone participates:
  - $(0.8 + 0.5 + 0.8 + 0.9) / 4 = \mathbf{0.75}$
- If only the two active members participate:
  - $[(1.5 * 0.5) + (2.5 * 0.9)] / 4 = \mathbf{0.75}$
- Error in decision:  $|0.75 - 0.75| = \mathbf{0.0}$

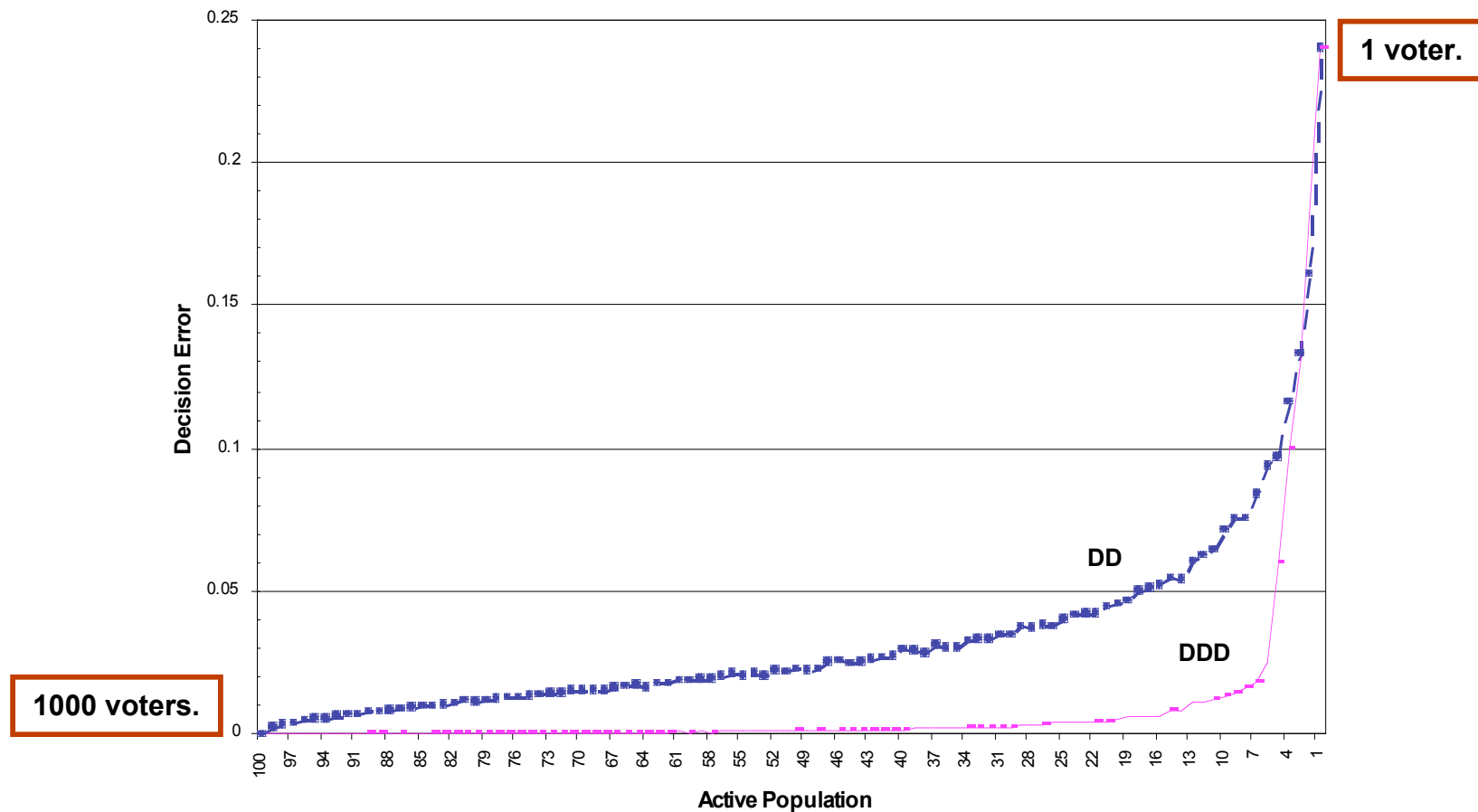
★ = active participant





## Direct Democracy vs. Dynamically Distributed Democracy.

- A simulation with 1000 agents.





## The Problem of Human Diversity in Voting Systems.

- “I trust **Human-A** in **Domain-X**, but not in the domain of **Domain-Y**.”
  - Premised on the idea that humans are diverse in their values and trust is context-dependent.
- Formally, a domain/trust-based social network is defined as:
  - $\text{trust}(\text{me}, \text{Human-A}, \text{Domain-X}) =$   
 $P(\text{Human-A is “good” in Domain-X} \mid \text{my knowledge of Human-A in Domain-X}).$
  - “My trust in **Human-A** in **Domain-X** is the probability that **Human-A** is good in **Domain-X** given my knowledge of **Human-A** in **Domain-X**.”







## DDD in the Real-World.

- As the size of a group scales and there is an increase in the number of problems facing the group, it will be important to...
  - Ensure that even non-participants are represented.
  - Reduce the amount of cognitive overload on the individual.
- DDD was originally developed to support a governance-systems that utilize an information technology infrastructure.
  - No “official” representative position.
  - Everyone is at least a representative of themselves.
  - Movement towards open policy systems and a distribution of governance.
    - Individuals create the policies (Wiki-based)
    - Individuals vote on the policies (DDD-based)
    - Individuals implement the policies (OpenSource-based)



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# The Problem of Forecasting.

- As the complexity of an event grows...
  - **PROBLEM:** You can't assume that a single individual has global knowledge.
    - Poll individuals?
  - **PROBLEM:** Accuracy of polls depends on the accuracy of your participating population?
    - Get a more representative sample?
- You can expect monetary repercussions and incentives to yield proper evaluations.
  - **SOLUTION:** Prediction market.
    - Individuals trade in futures contracts.
    - The market price denotes the probability of an event occurring.

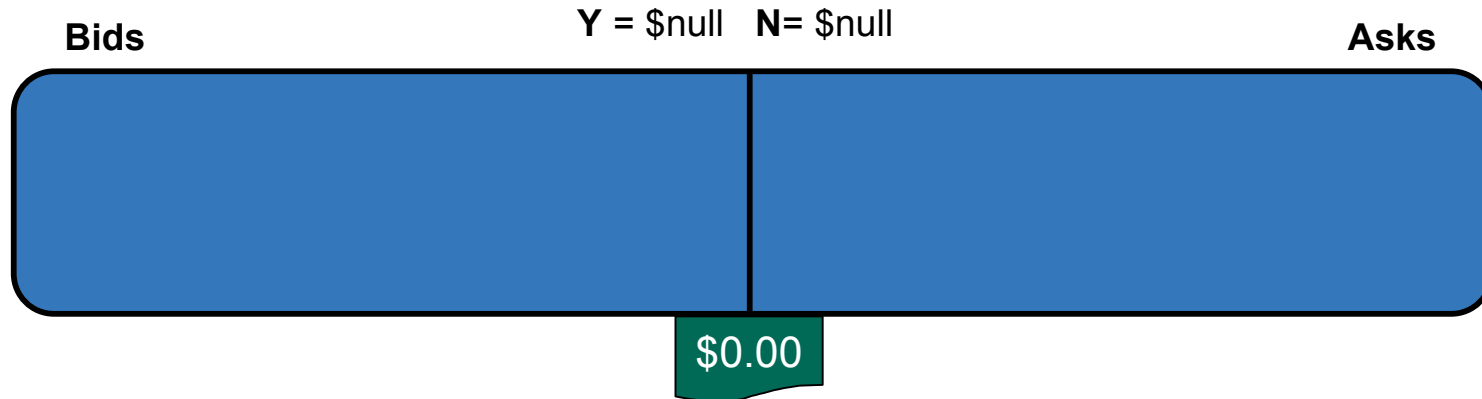


# The Components of a Prediction Market.

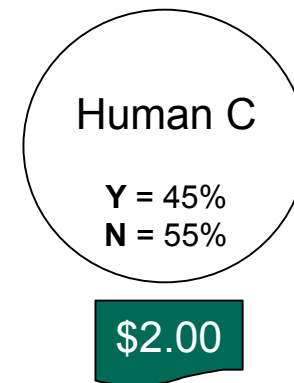
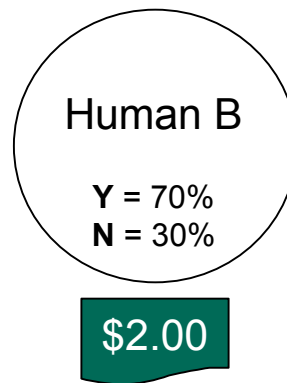
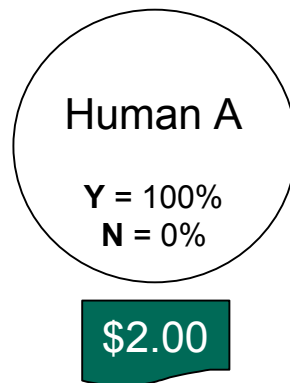
- A set of disjoint **contracts** that exhaust the solution space.
  - A contract represents a distinct future state.
    - e.g. Candidates for an election, price of fuel at a certain date.
- A **collective** of self-interested traders.
  - Traders vie for contracts.
- A **market** mechanism to facilitate trading.
  - A way for traders to **post** “for sale” contracts.
  - A way for traders to **buy** “for sale” contracts.
- A **payout** mechanisms when outcome is determined.
  - Traders that own the contract that reflects the true outcome make money.
  - Traders that buy low and sell high also make money.



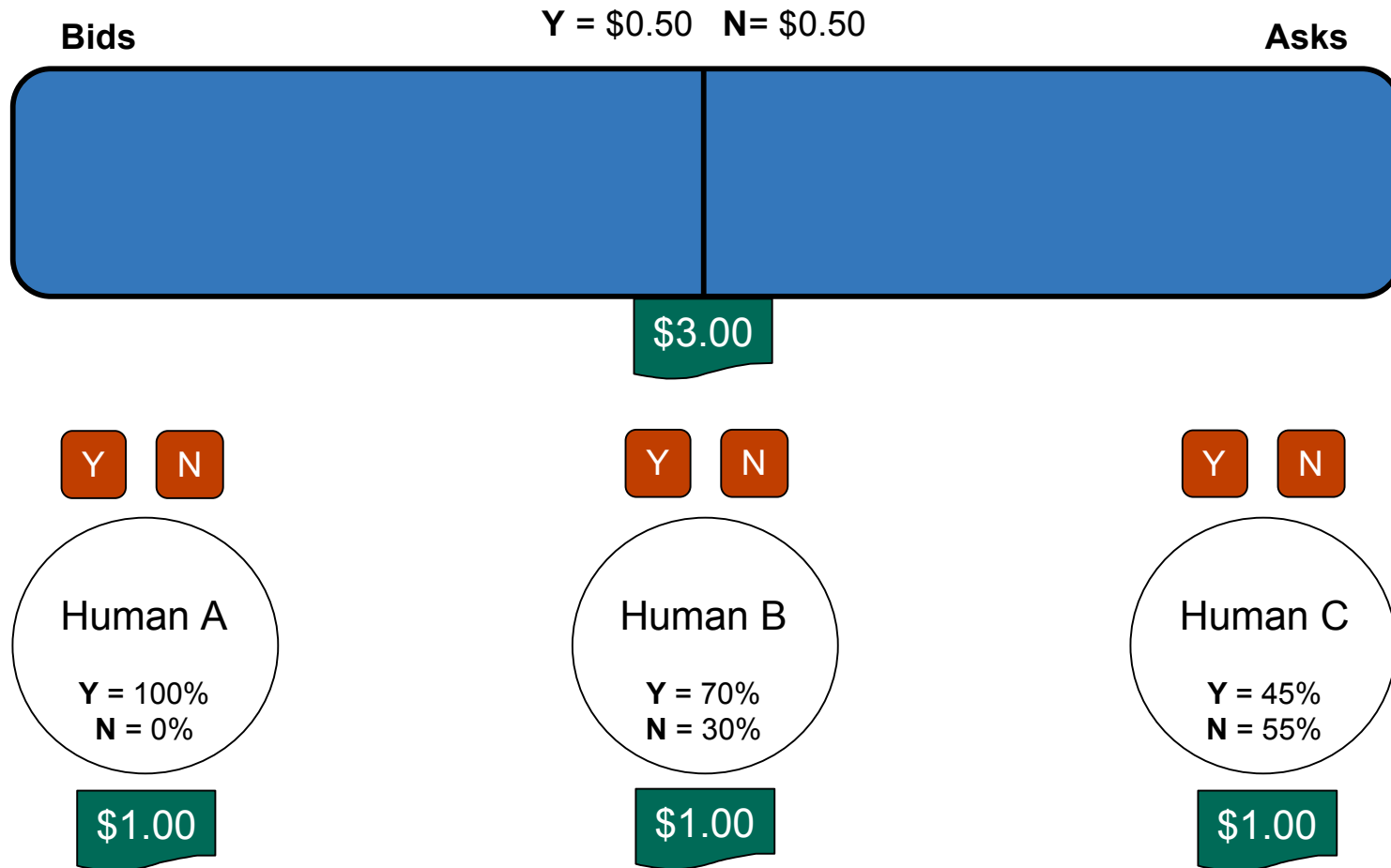
# A Prediction Market.



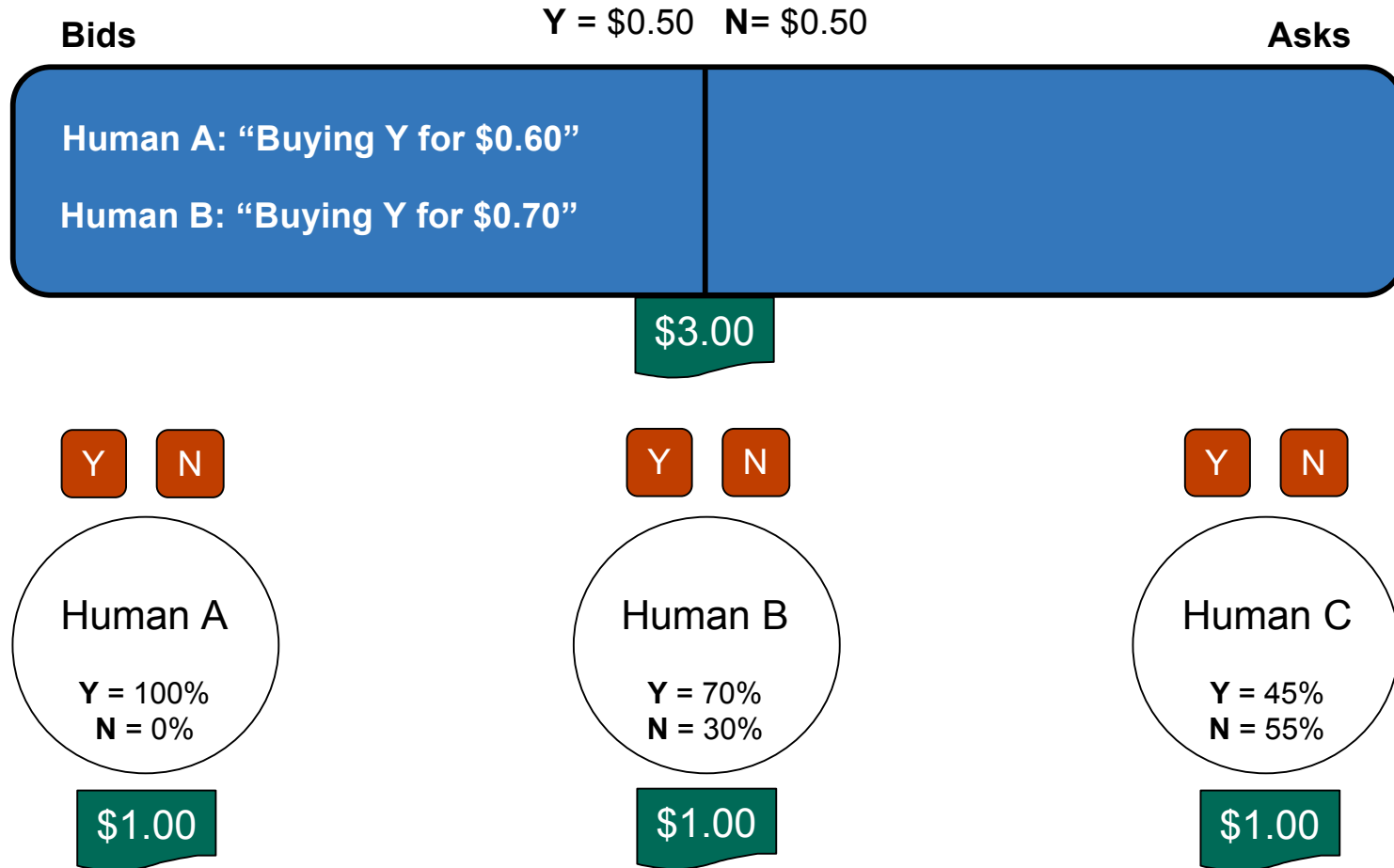
“Will X happen? **Y**es or **N**o.”



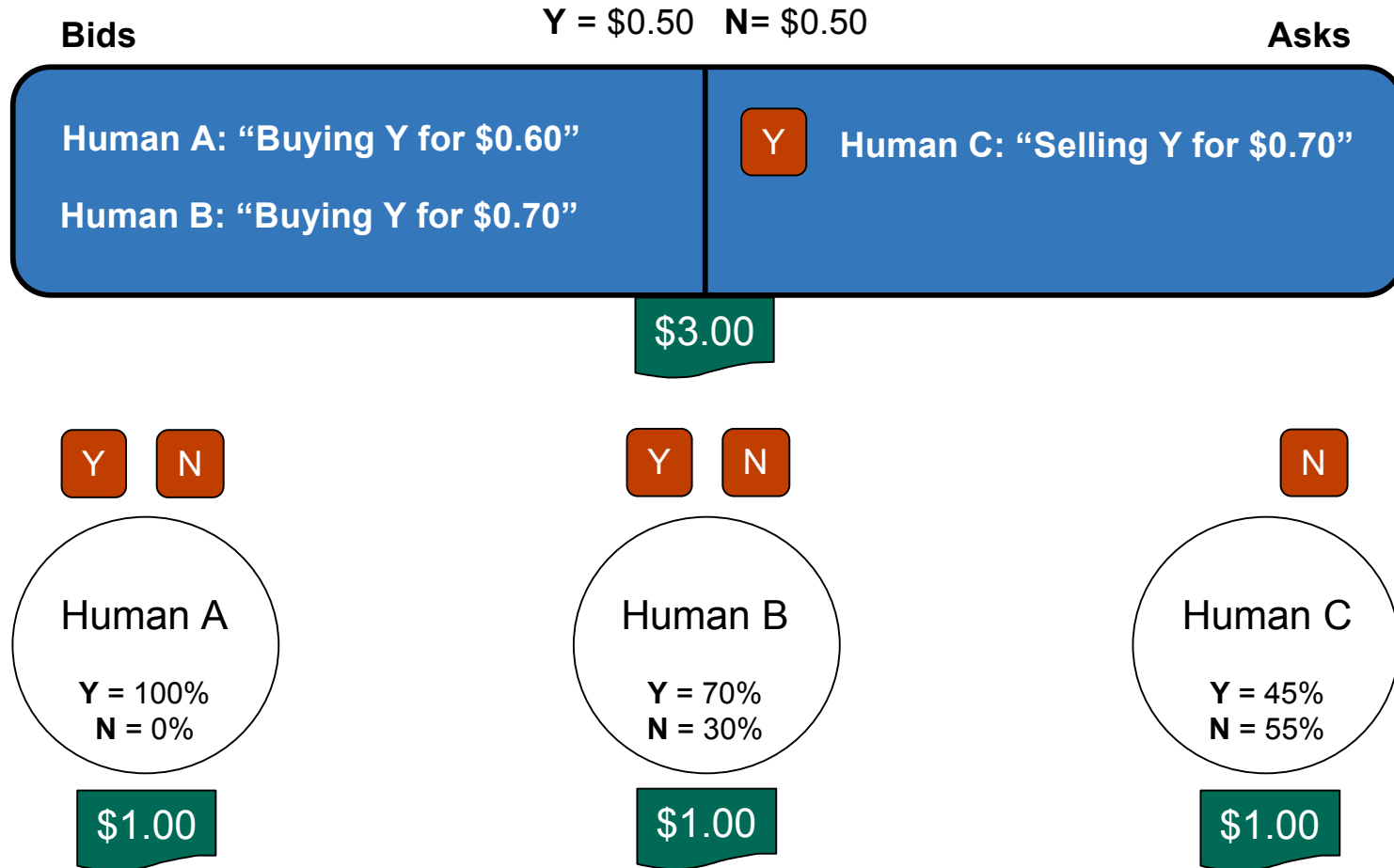
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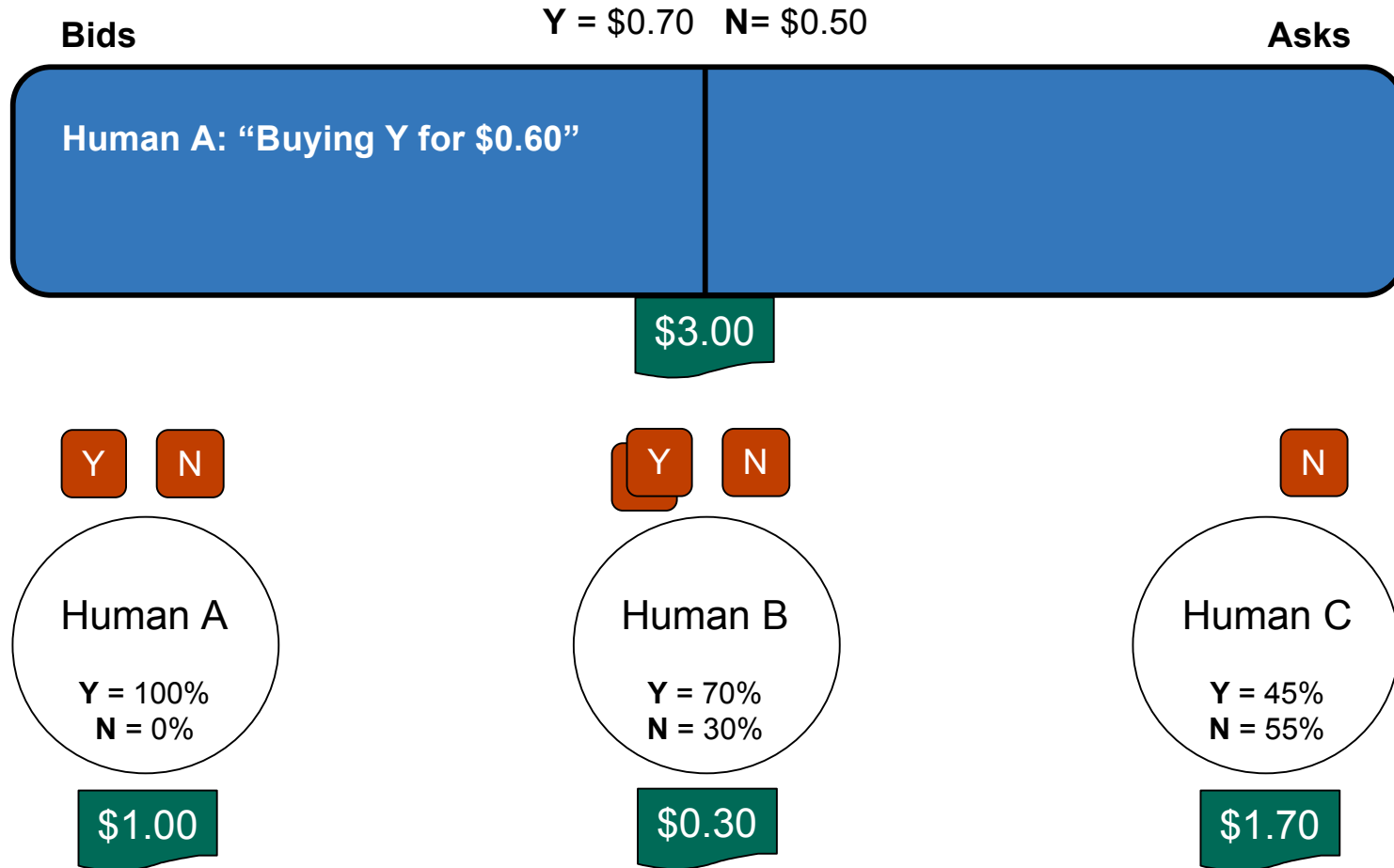


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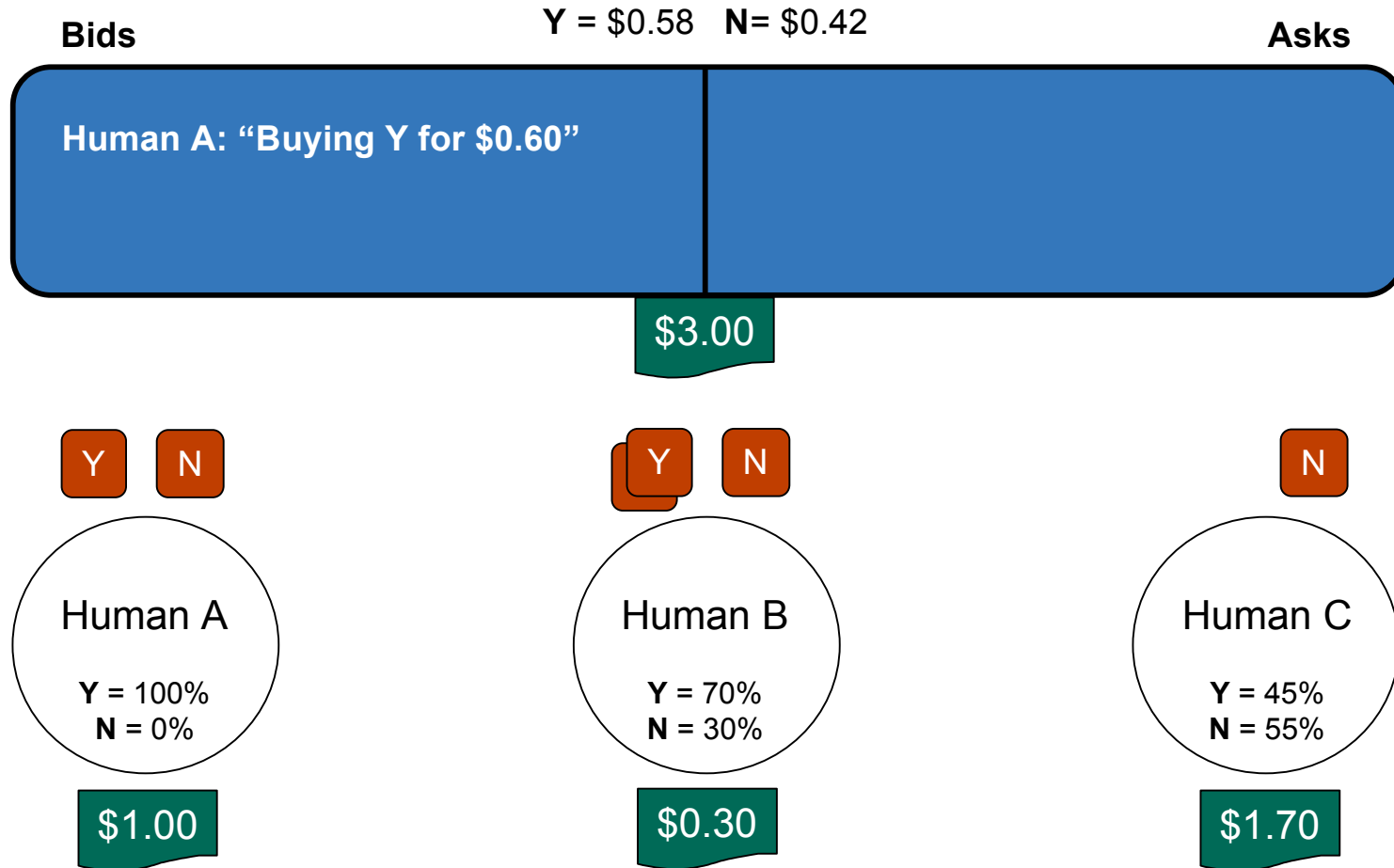




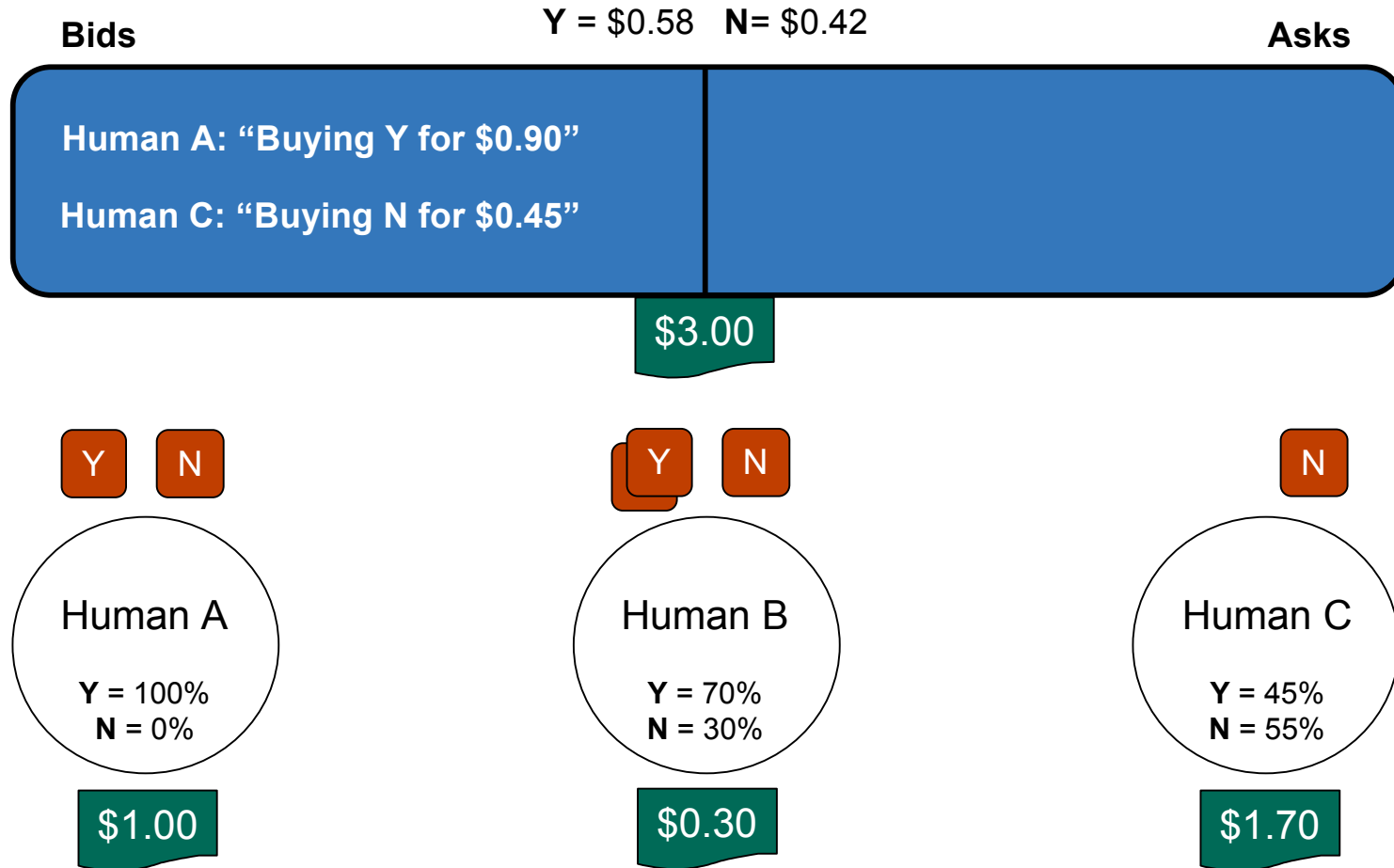
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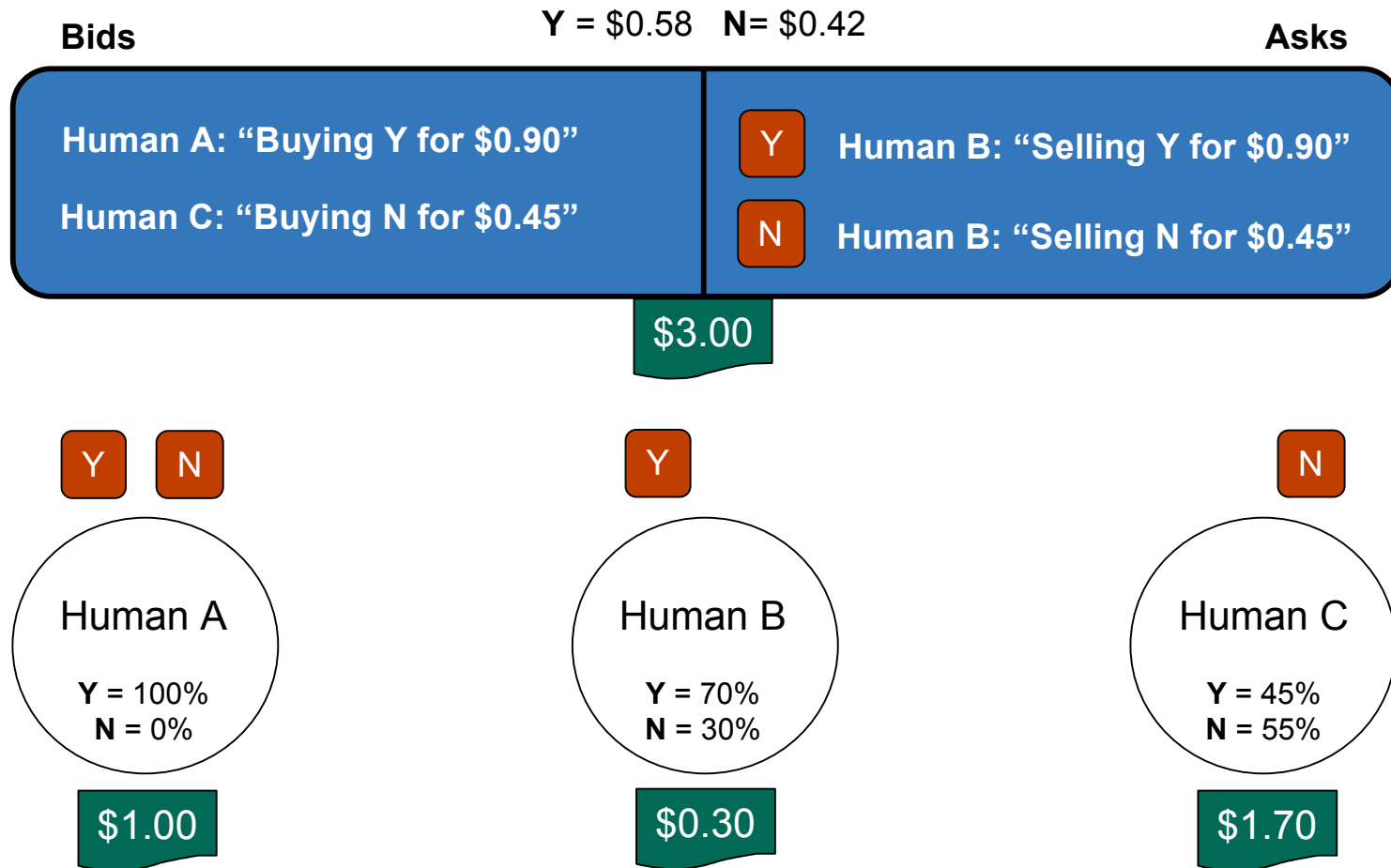
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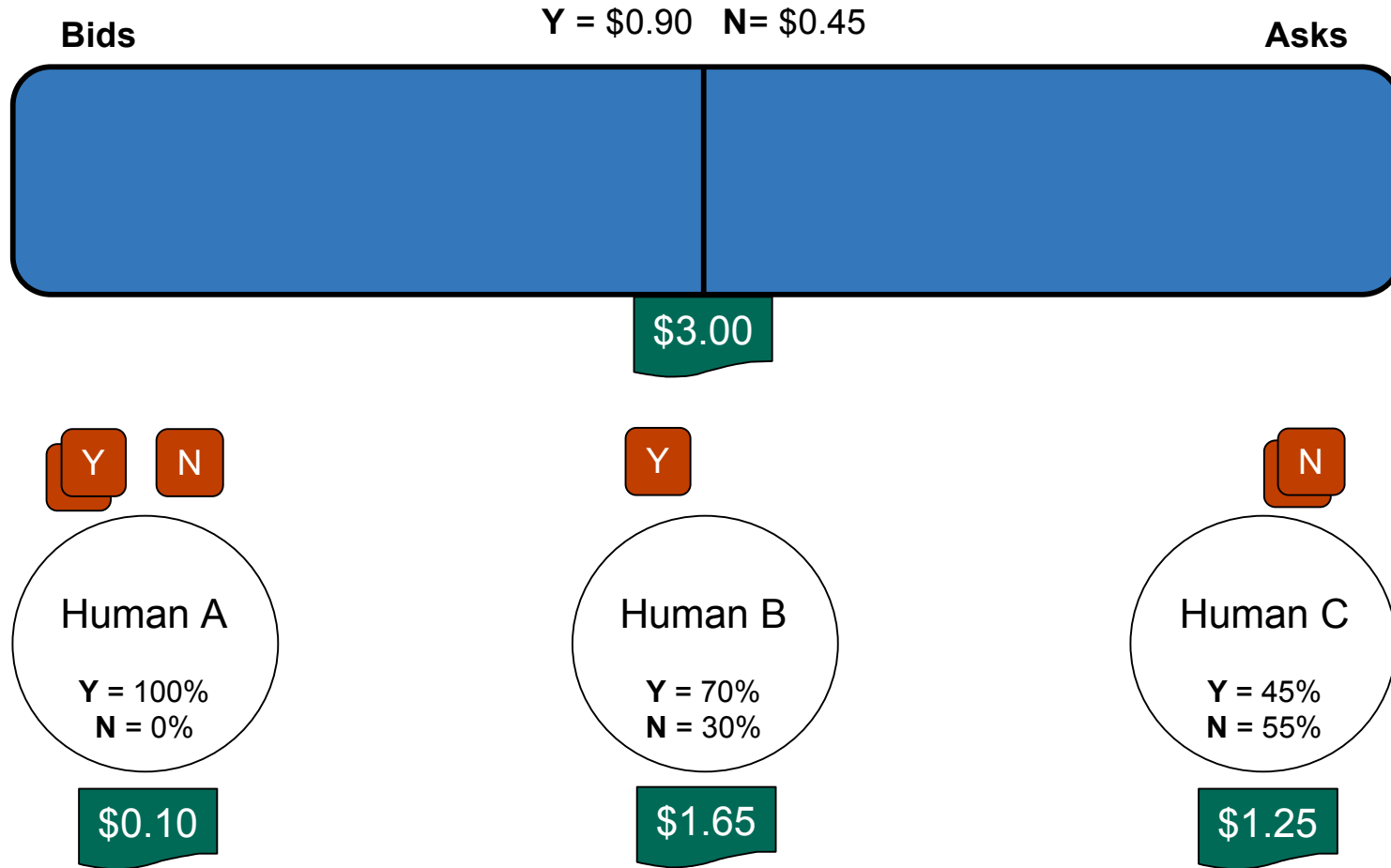
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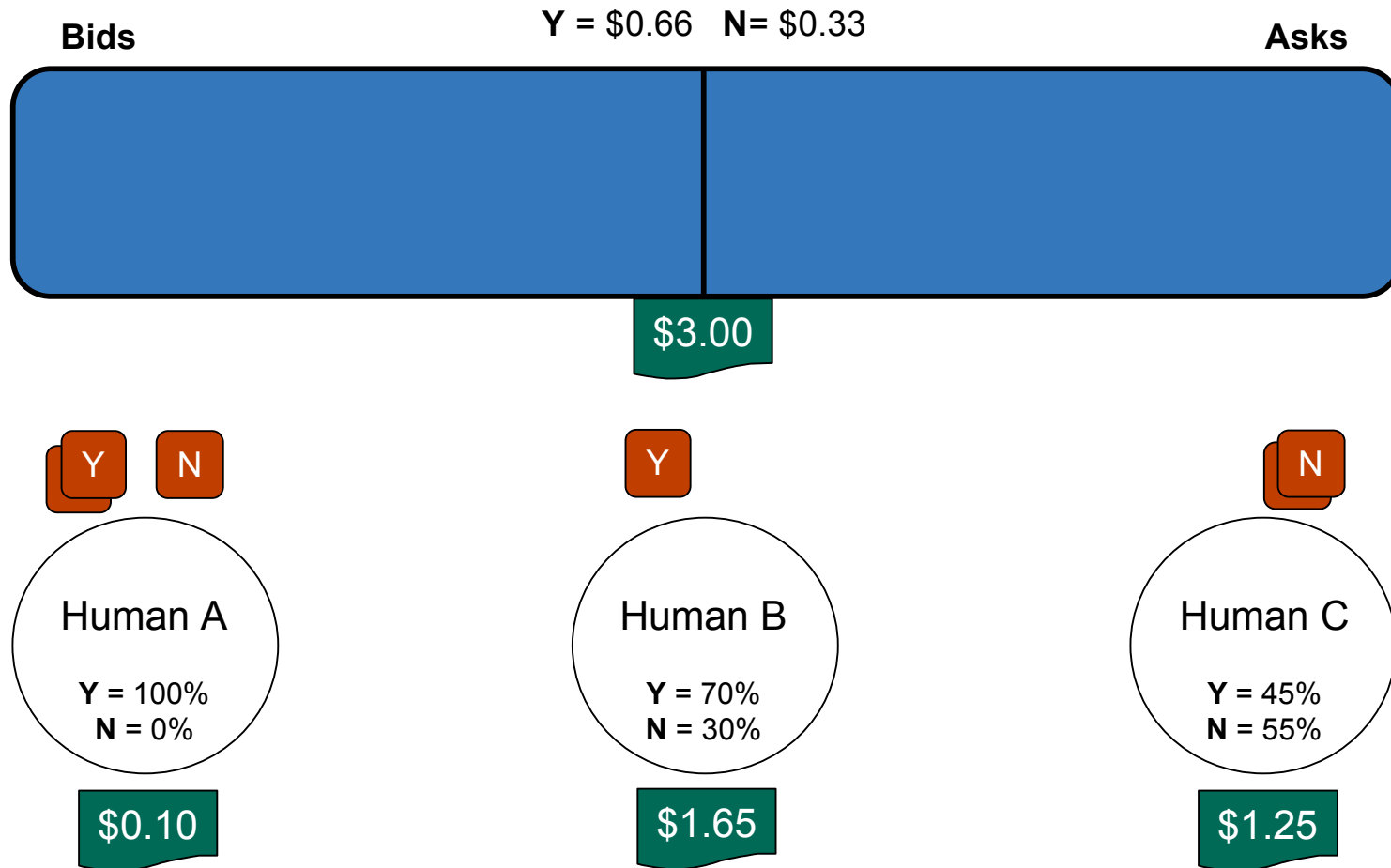
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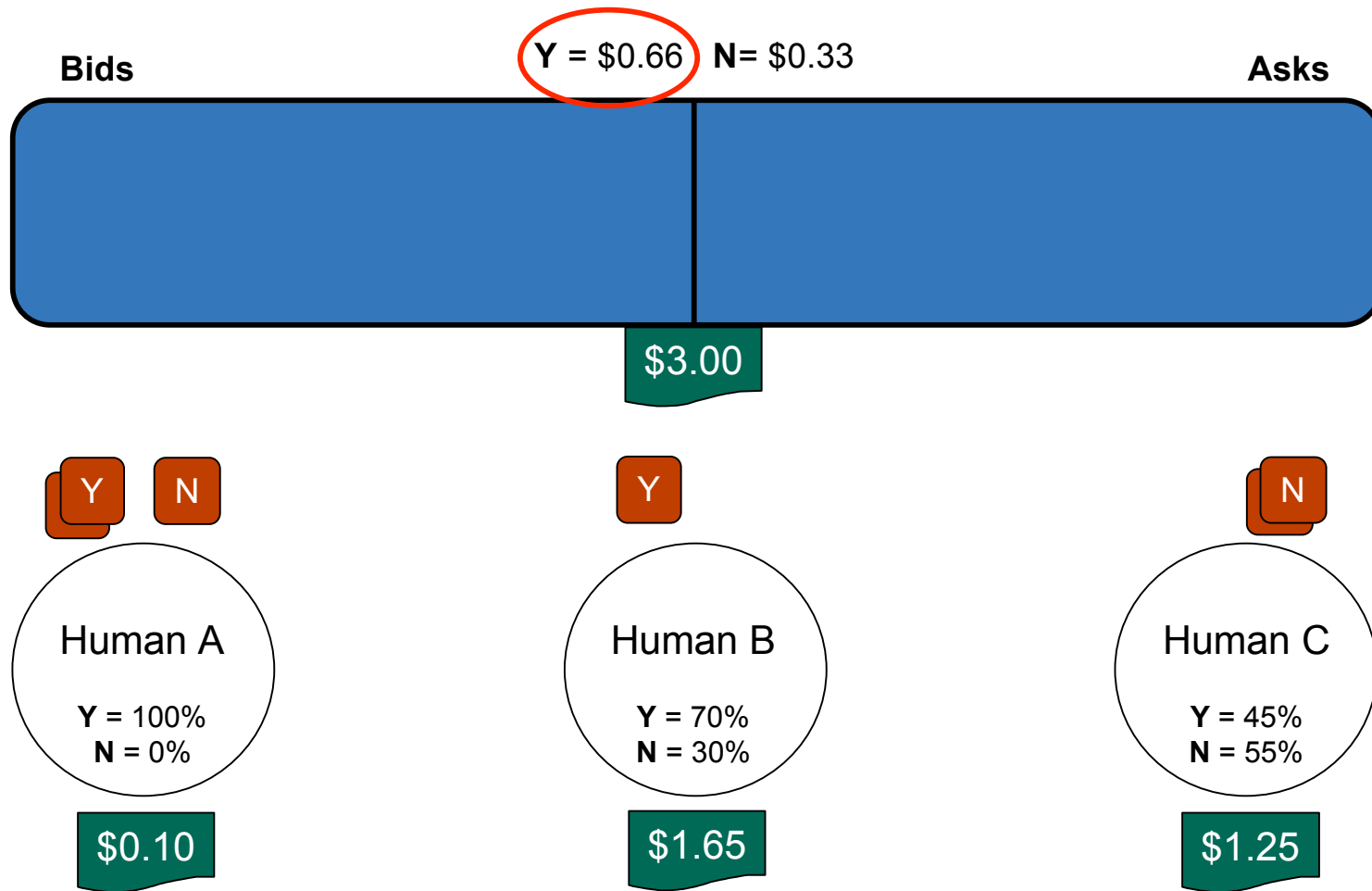
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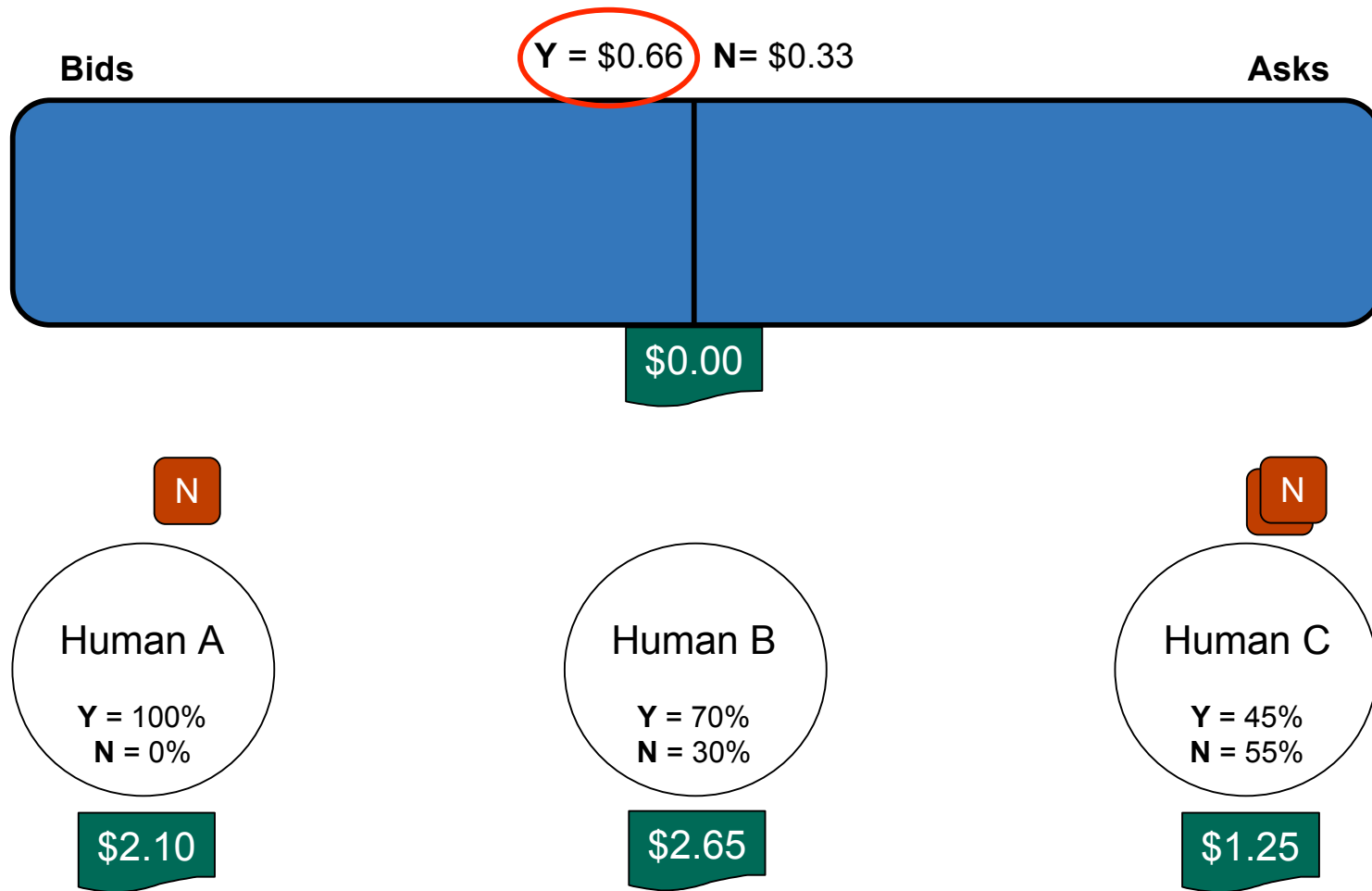
# A Prediction Market.



# A Prediction Market.



# A Prediction Market.





# Prediction Markets in the Real-World.

- A useful tool for harvesting information for a large group of individuals.
- **Iowa Electronic Market**
  - Correctly predicted the number of electoral votes by which George Bush win in 2004.
  - Out predicts polls 75% of the time.
- **Hollywood Stock Exchange**
  - Correctly predicated 7 out of the 8 most popular Oscar categories in 2006 and 2007.
  - Correctly predicated all 8 popular Oscar categories in in 2005.



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## Related Publications.

- Rodriguez, M.A., Steinbock, D.J., "Societal-Scale Decision Making Using Social Networks", North American Association for Computational Social and Organizational Science Conference Proceedings, Pittsburgh, Pennsylvania, 2004.
- Rodriguez, M.A., Steinbock, D.J., Watkins, J.H., Gershenson, C., Bollen, J., Grey, V., deGraf, B., "Smartocracy: Social Networks for Collective Decision Making", 2007 Hawaii International Conference on Systems Science (HICSS), Track: Electronic Government - E-Democracy, pages 90-100, Waikoloa, Hawaii, January 2007.
- Rodriguez, M.A., "Social Decision Making with Multi-Relational Networks and Grammar-Based Particle Swarms", 2007 Hawaii International Conference on Systems Science (HICSS), Track: Collaboration Technology - Social Cognition and Knowledge Creation Using Collaborative Technology, pages 39-49, Waikoloa, Hawaii, January 2007.
- Watkins, J.H., "Prediction Markets as an Aggregation Mechanism for Collective Intelligence", Proceedings of the Human Complex System Conference, Lake Arrowhead, CA, April 2007.
- Watkins, J.H., Rodriguez, M.A., "A Survey of Web-Based Collective Decision Making Systems", [in review], August 2007.



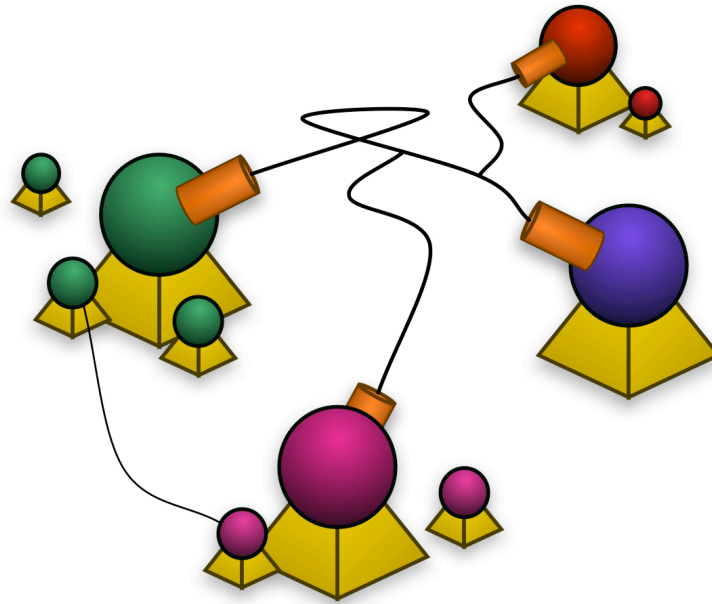
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## Questions?

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